

SILVERADO AVIONICS, INC
COMMUNICATIONS SYSTEMS ENGINEERING
2500 AIRPORT ROAD * NAPA, CA 94558-6269 * 707 255-5588

05/11/2012

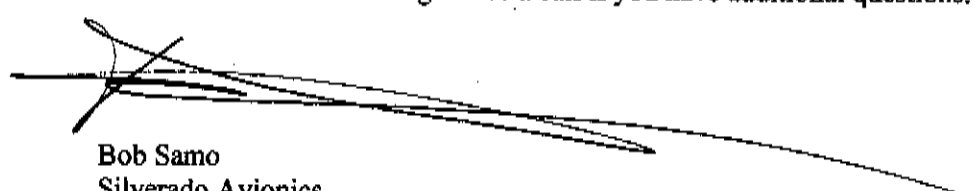
Mr Ed Woo
Contra Costa County
Information Technology

Ref: BPO# F 30375 (Multi-Band portable & mobile radios).

Per our earlier conversation, see the accompanying attachment for an update of portable and mobile radios offered for this contract. We have updated some options and added items at the specific request of the County Fire Dept's Communications Division.

A Public Safety Usage clause has also been added to accommodate adjoining Public Safety users.

Please review the data and give me a call if you have additional questions.



Bob Samo
Silverado Avionics
Communications Systems Engineering
707 255-5588
rsamo@silveradoavionics.com

RELM Wireless BK Radio Portables

<u>Model Number</u>	<u>Description</u>	<u>Unit Cost</u>
KNG-P800 Bundle w/ Radio, Battery & Antenna	800 MHz, P25 Portable Radio, 763-870 MHz with DTMF Keypad 2048 Channels, Dynamic Channel Grouping, IP 67 submersible Includes 1950 Mah Li-Ion Battery, belt clip and KAA0825 antenna 13 Character 5 line LCD display with battery meter MDC 1200 paging, KeyPad Lockout feature, 1-3 watts RF Power 100 programmable quick call ID's, Emergency button	\$1,615.00
Options:		
	P25 9600 Baud P25 Trunking KAA0579	\$349.00
	AES/DES Encryption KZA0577	\$216.00
	OTAR or Wireless Tactical OTAR KZA0570	\$189.00
	OTAP, over the air programming KZA0582	\$189.00
	Multicast vote scan KZA0501	\$67.60
	6 Bay Gang Charger KAA0301	\$585.00
	Desk top rapid charger KAA0300	\$112.50
	Extra long life 3600 Mah li-ion Battery KAA0101	\$168.75
	AA Battery holder (Clam Shell) KAA0120	\$48.75
	Speaker Microphone KAA0200	\$120.00
	Leather Carrying Case KAA0421	\$56.25
	Programming Software KAA0732	\$112.50
	PC-USB programming cable KAA0710	\$93.75
	Cloning Cable KAA0700	\$206.25
	IS Intrinsically Safe KZA0558	\$131.25
	IS Intrinsically Safe Battery KAA0100IS	\$150.00
	1/4 Wave Stubby Antenna KAA0833	\$24.75
	1950 MAH Battery KAA0100	\$120.00
	Encryption Keyloader Cable KAA0587	\$187.50
	Chest Carry Pack KAA0447	\$49.50
	Vehicle Fast Charger KAA0355	\$168.75
	12 Cavity Carry Case RDR CC	\$729.00
KNG-P800 T2 Bundle Options	800 MHz portable as above without DTMF Keypad Same as above	\$1,510.00
KNG-P150 CMD Radio Only	VHF 136-174 P25 KNG Commander Portable Radio w/ <i>CAL-FIRE</i> Feature set. 2048 Channels, Dynamic Channel Grouping IP-67 Submersible, MDC 1200 paging, 3+ command groups with 200 channels per group, continuous channel selector, 13 character 5 line display, 1-6 Watts of RF power Emergency button, 100 programmable quick call ID's. Key Pad lock-out feature.	\$1,447.00
Options:		
	AES/DES Encryption KZA0577	\$216.00
	OTAR or Wireless Tactical OTAR KZA0570	\$189.00
	OTAP, over the air programming KZA0582	\$189.00
	Multicast vote scan KZA0501	\$67.60
	6 Bay Gang Charger KAA0301	\$585.00
	Desk top rapid charger KAA0300	\$112.50

1950 Mah Li-Ion Battery	KAA0100	\$120.00
Extra long life 3600 Mah li-ion Battery	KAA0101	\$168.75
AA Battery holder (Clam Shell)	KAA0120	\$48.75
Speaker Microphone	KAA0200	\$120.00
Leather Carrying Case	KAA0421	\$56.25
Programming Software	KAA0732	\$112.50
PC-USB programming cable	KAA0710	\$93.75
Legacy Cloning Cable	KAA0701	\$412.50
Cloning Cable	KAA0700	\$206.25
IS Intrinsically Safe	KZA0558	\$131.25
IS Intrinsically Safe Battery	KAA0100IS	\$150.00
VHF Antenna Flex	KAA0810L	\$26.25
VHF Heavy Duty Antenna	KAA0810G	\$24.75
Encryption Keyloader Cable	KAA0587	\$187.50
Chest Carry Pack	KAA0447	\$49.50
Vehicle Fast Charger	KAA0355	\$168.75
12 Cavity Carry Case	RDR CC	\$729.00

RELM Wireless BK Radio MOBILE Radios

KNG-M800	800 MHz, P25 Mobile Radio, 763-870 MHz		\$1,925.00
Radio & install kit	Includes vibrant COLOR TFT Touch Screen Display, Emergency button, Home button, OK select, Menu Navigation controls, 3 x 4" Alphanumeric Keypad, USB port for programming, 2048 Channels, Dynamic Channel Grouping, 256 quick call ID's, Standard model is 50 Watts. Text Messaging, Field programmable MDC 1200 paging, and includes mounting Hardware, external Speaker and power cables.		
Options:	P25 9600 Baud Trunking	KAA0569	\$349.00
	AES/DES Encryption	KZA0576	\$216.00
	OTAR	KAA0580	\$189.00
	OTAP, over the air programming	KAA0592	\$189.00
	Multicast vote scan	KAA0583	\$67.60
	High Power 110 Watt option	KAA0154	\$262.50
	GPS	KZA0589	\$90.00
	Remote Mount Head w/mounting hardware	KAA0660	\$650.00
	Remote Head Cable 8'	KAA0635	\$75.00
	Remote Head Cable 17'	KAA0636	\$80.00
	Remote Head Cable 25'	KAA0637	\$90.00
	Standard Mic	KAA0276	\$129.00
	Programming Mic	KAA0290	\$179.00
	Programming Software	KAA0732	\$112.50
	PC-USB programming cable	KAA0710	\$93.75
	Cloning Cable	KAA0701	\$412.50
	Remote Head Cover	KAA0661	\$22.13
KNG-M150 CMD	VHF 136-174 P25 Commander Mobile Radio with <i>CAL-FIRE</i>		\$1,925.00
Radio and install kit	Feature set. Continuous channel selector.		

Includes vibrant COLOR TFT Touch Screen Display, Emergency button, Home button, OK select, Menu Navigation controls, 3 x 4" Alphanumeric Keypad, USB port for programming, 2048 Channels, Dynamic Channel Grouping, 256 quick call ID's, Standard model is 50 Watts. Text Messaging, Field programmable MDC 1200 paging, and includes mounting Hardware, external Speaker and power cables.

Options:

AES/DES Encryption	KZA0576	\$216.00
OTAR	KAA0580	\$189.00
OTAP, over the air programming	KAA0592	\$189.00
Multicast vote scan	KAA0583	\$67.60
High Power 110 Watt	KAA0154	\$262.50
GPS	KZA0589	\$90.00
Remote Mount Head w/mounting hardware	KAA0660	\$650.00
Remote Head Cable 8'	KAA0635	\$75.00
Remote Head Cable 17'	KAA0636	\$80.00
Remote Head Cable 25'	KAA0637	\$90.00
Standard Mic	KAA0276	\$129.00
Programming Mic	KAA0290	\$179.00
Programming Software	KAA0732	\$112.50
PC-USB programming cable	KAA0710	\$93.75
Legacy Cloning Cable	KAA0701	\$412.50
Remote Head Cover	KAA0661	\$22.13

"Public Agency Clause" Silverado Avionics agrees to offer equipment and contract prices contained within this RFQ to any other public agency (ie: City, District, public authority, public agency, municipality and other political subdivision or public corporation) as stated in this agreement. Each agency may contract directly through Silverado Avionics for equipment and services as required.

Silverado Avionics reserves the right to lower prices on this contract to any agency that has a need for large quantities of these radio products. Contact Silverado Avionics directly to discuss your requirements.